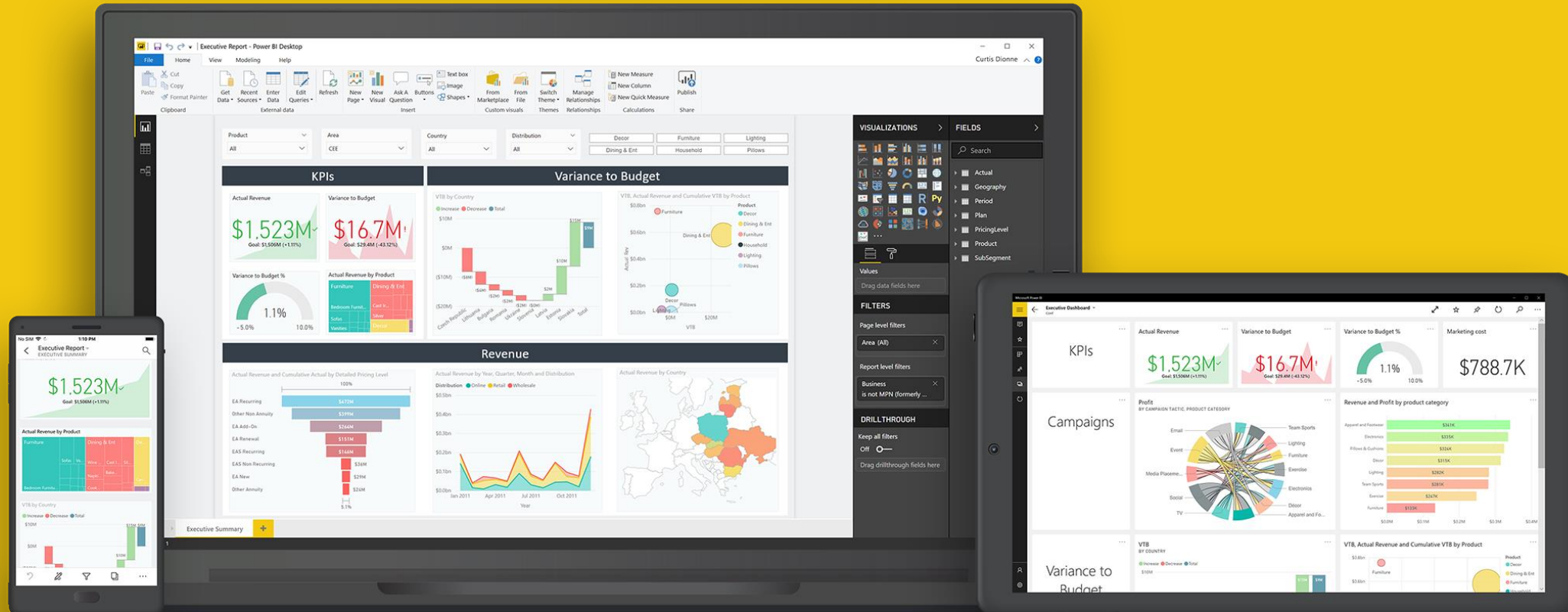




# Power BI

Business intelligence like never before



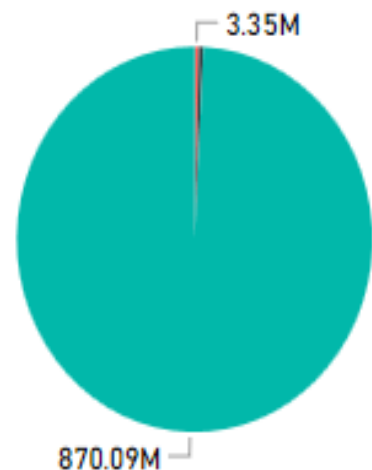
CETAS Power BI Service Offerings



# Financial Management Dashboards

## AR OverDue Invoices

0-30 Days 30-60 Days Above60



## Current Ratio

1.66

Date Filter for Top 10 Customers

01-02-2019 17-04-2020



Name

- ☐ Antarcticopy
- ☐ Autohaus Mielberg KG
- ☐ Beef House
- ☐ BYT-KOMPLET s.r.o.
- ☐ Designstudio Gmunden
- ☐ Englands Kontorsmöbler AB
- ☐ Gagn & Gaman

## Net Profit

2.34bn

Date Filter for Top 10 Products

06-12-2019 23-12-2020

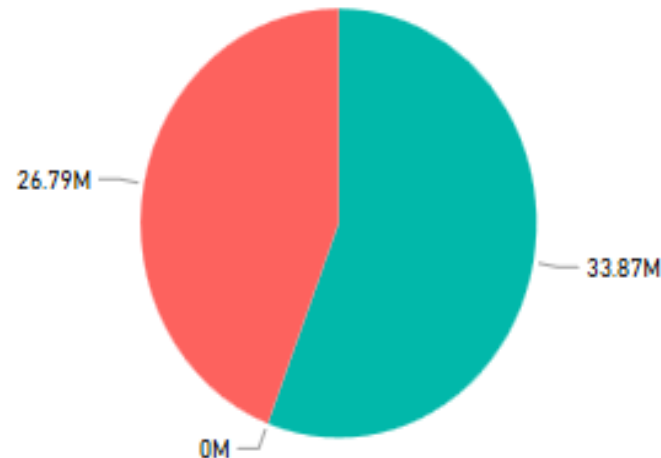


Description

- ☐ ALBERTVILLE Whiteboard, g...
- ☐ AMSTERDAM Lamp
- ☐ ANTWERP Conference Table
- ☐ ATHENS Desk
- ☐ ATHENS Mobile Pedestal
- ☐ ATLANTA Whiteboard, base
- ☐ Bicycle

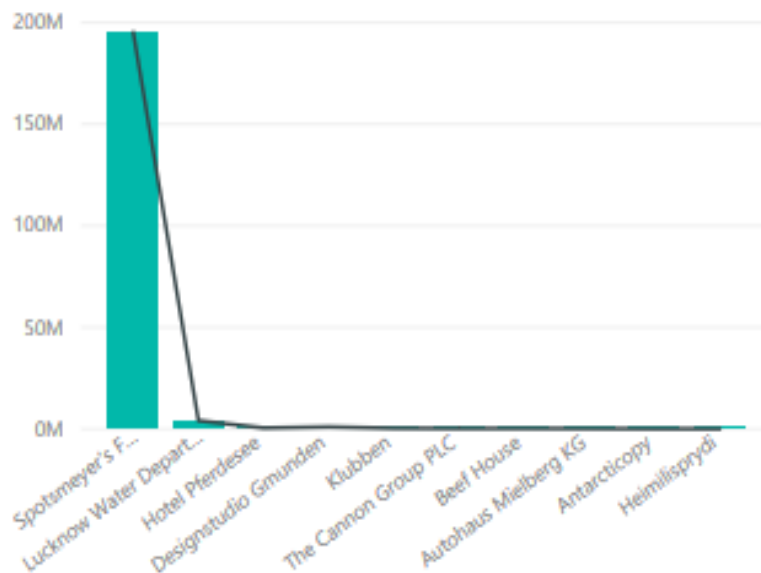
## AP OverDue Bills

0-30 Days 30-60 Days Above60 Days



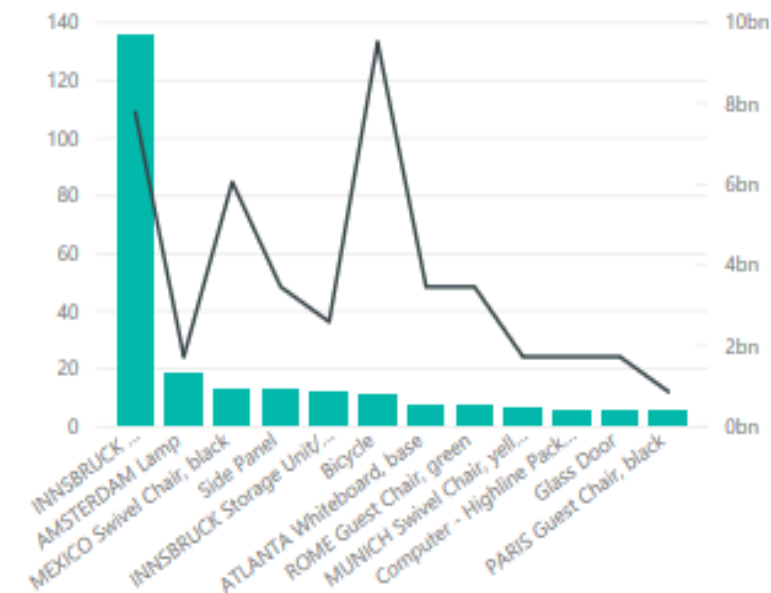
## Top10 Customers

Sales Amount (Actual) GP



## Top10 Products

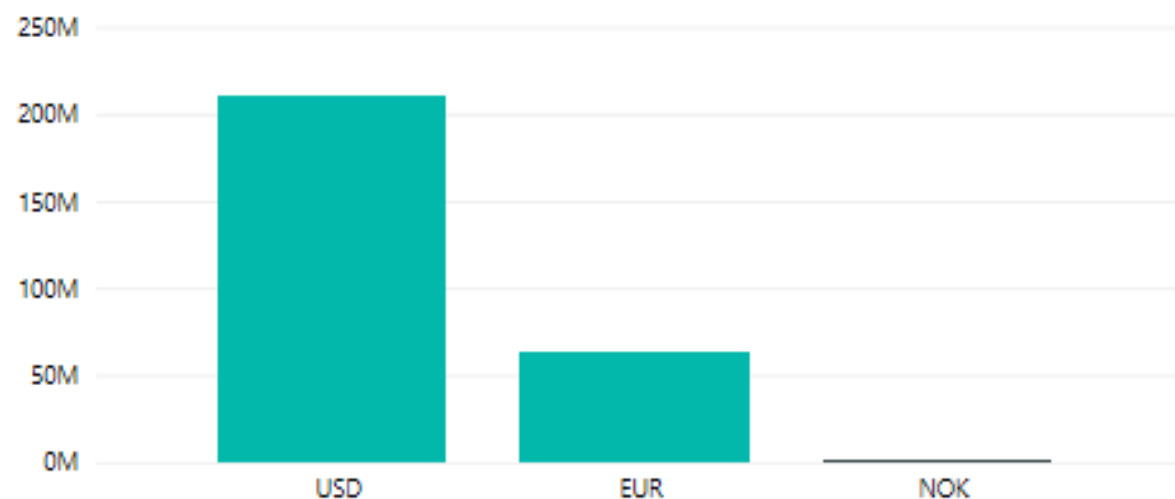
InvoicedQTY GP



02-01-2020 10-05-2020



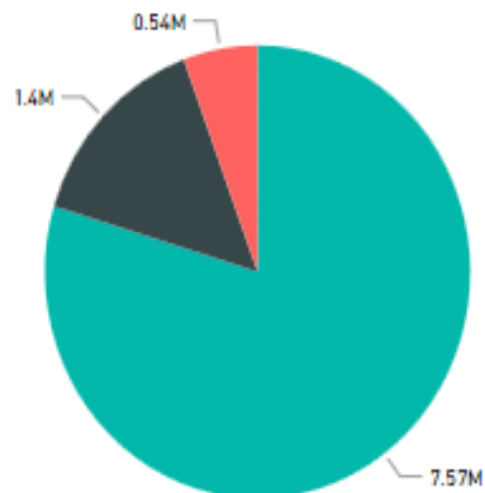
## Top 3 Currencies



## Current Book Value By Asset Type

FA Posting Group

- CAR
- MACHINERY
- TELEPHONE



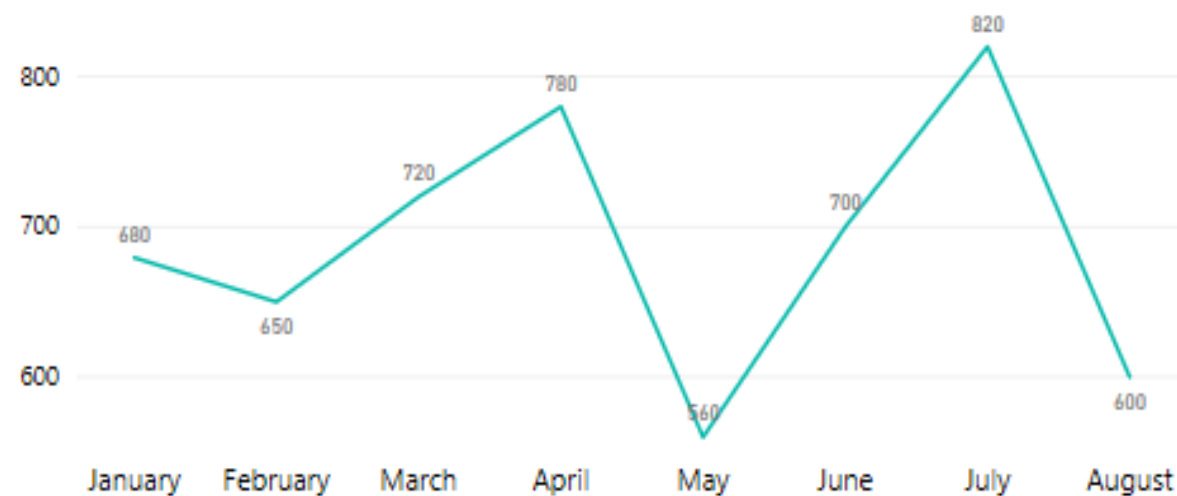
Code

NOK

Year

2005

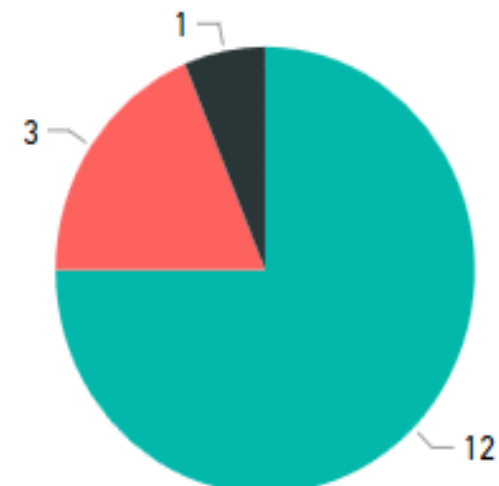
Code NOK



## Asset Count By Asset Type

Fixed Asset Type

- MACHINERY
- CAR
- TELEPHONE



Datefilter for DaySale Outstanding

Posting Date

01-12-2019

23-12-2020

Datefilter for Purchase Expense

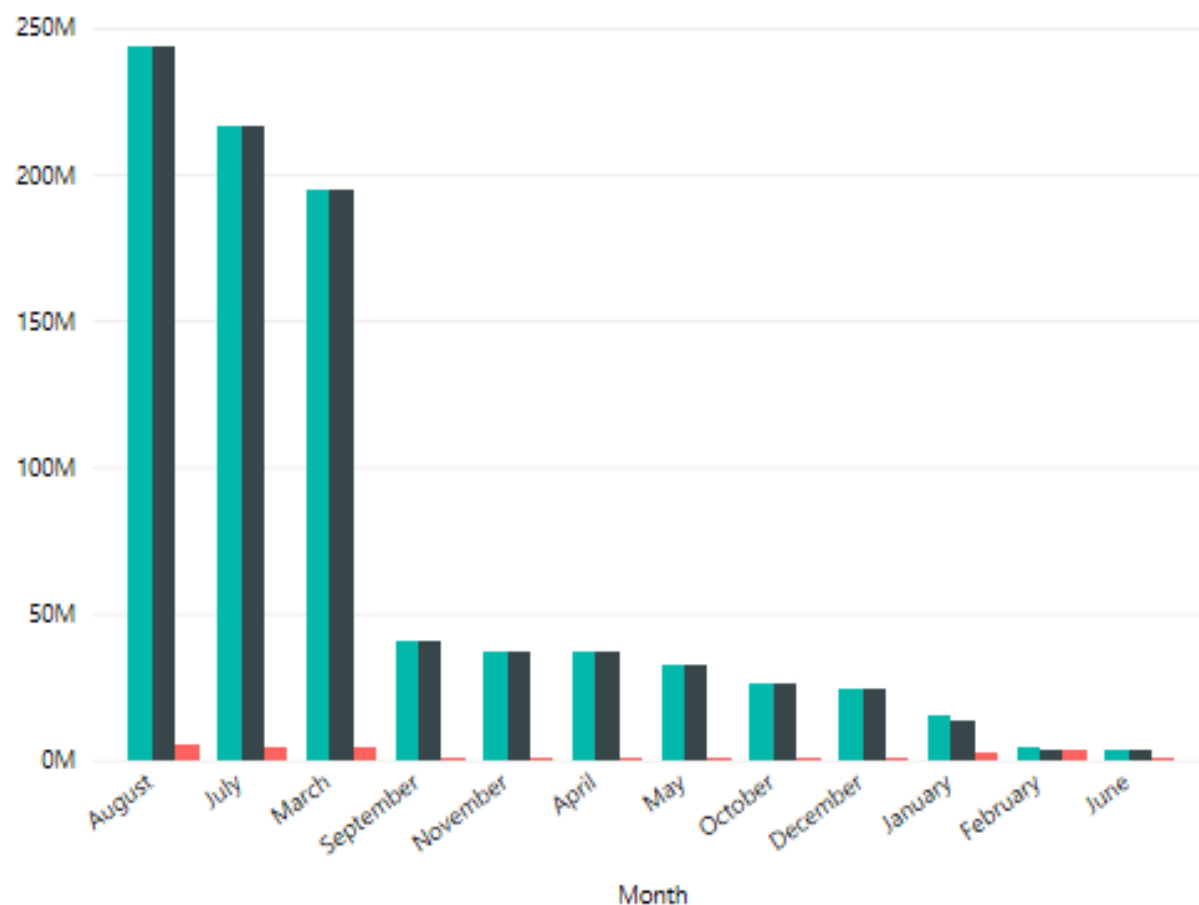
Posting Date

01-01-2019

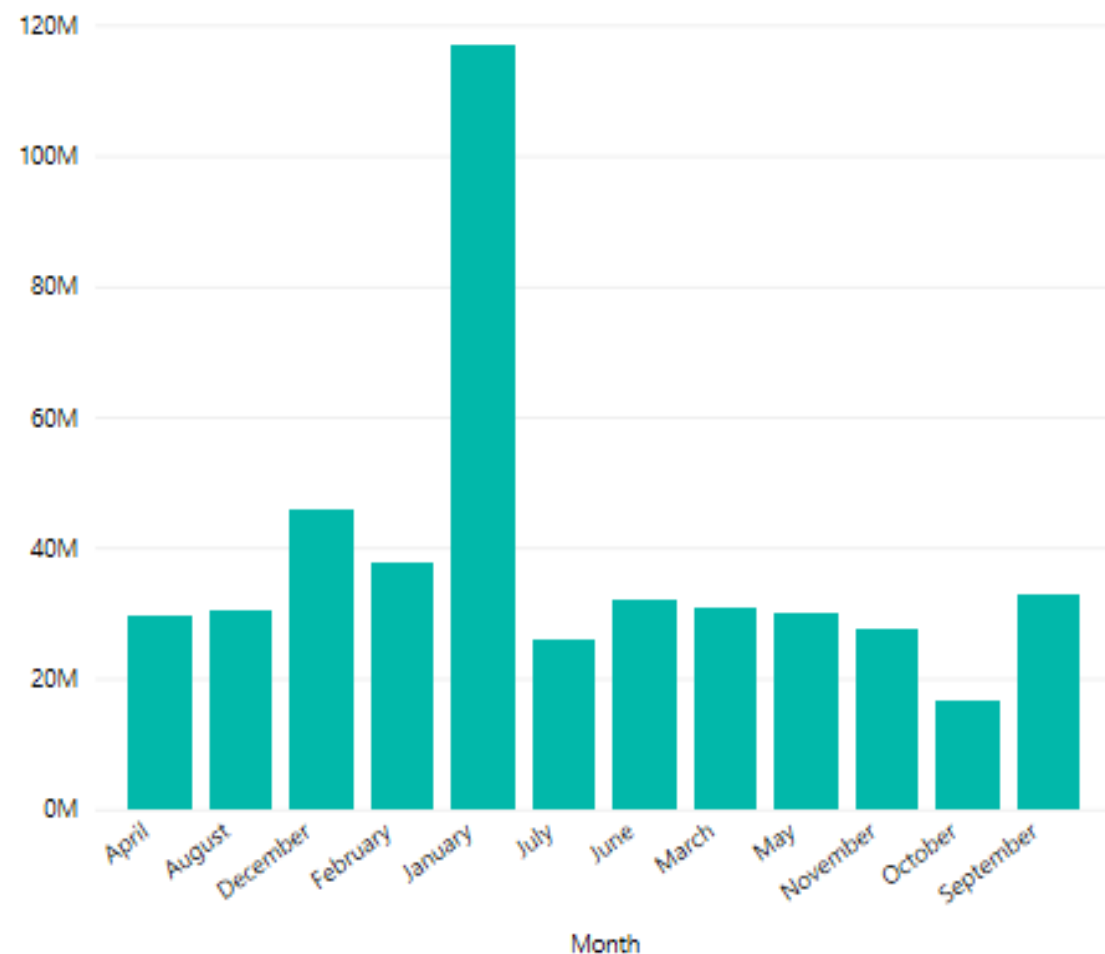
23-12-2020

DaySaleOutstanding

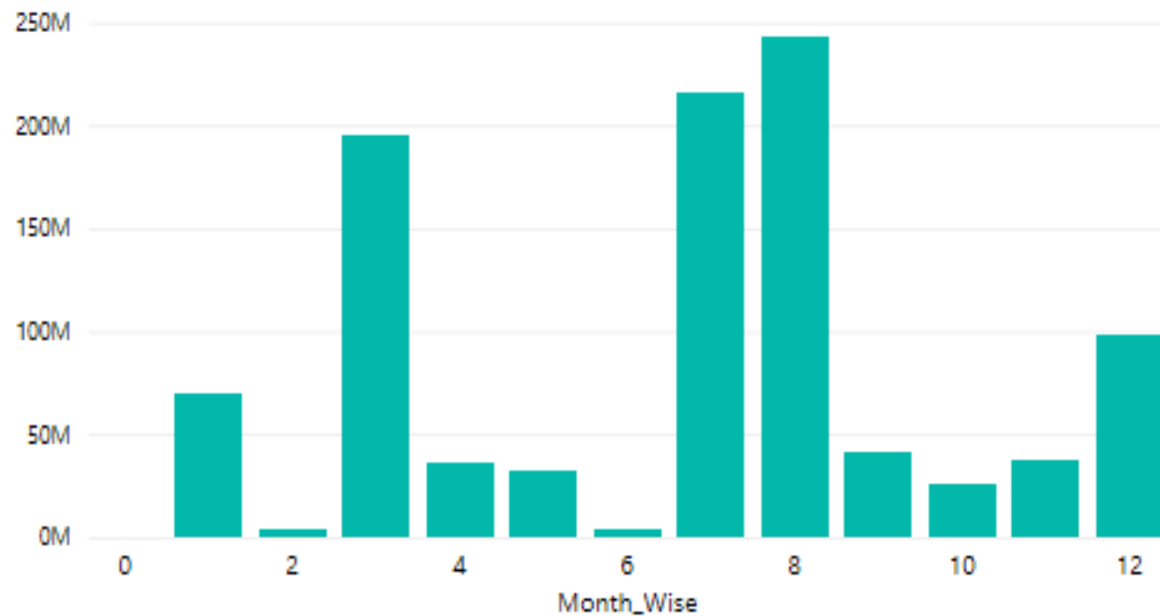
AccountsReceivable Sum of Sales,Amount DaySale, Outstanding



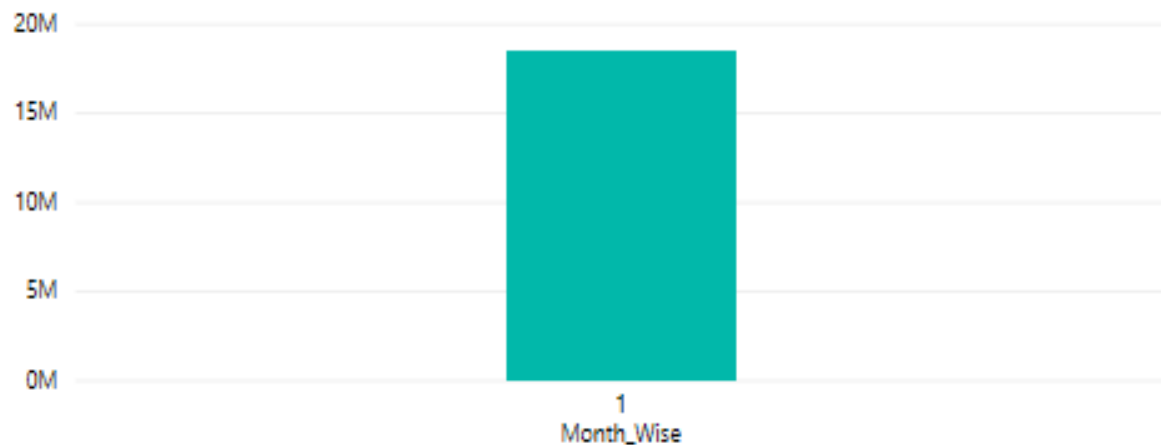
Purchase Expense



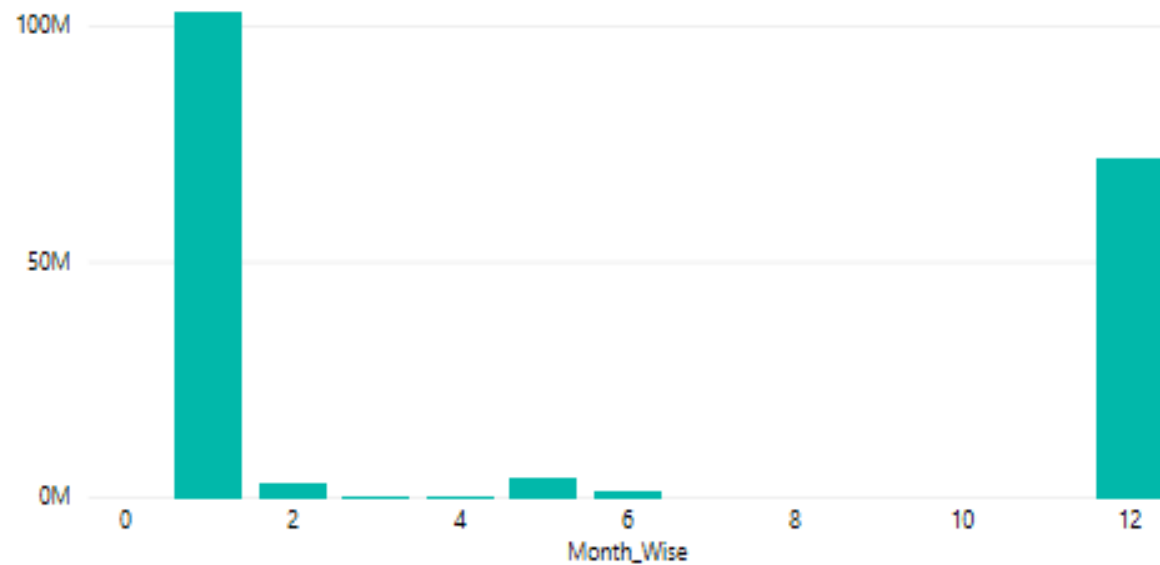
**Sales Invoice Amount**



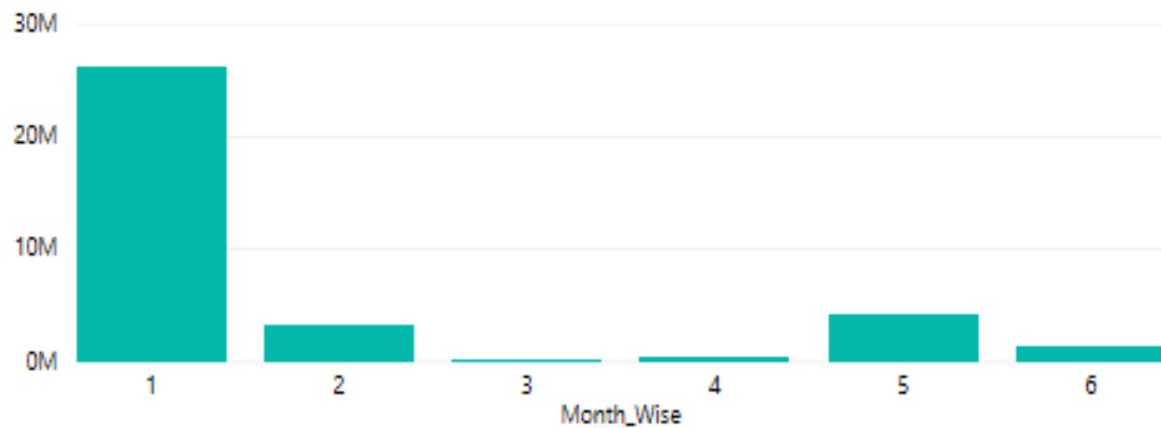
**Collections from Customer**



**Purchase Invoice Amount**



**Paid Amount to Vendor**





# Sales Dashboards

## Years

|         |              |              |              |              |              |              |              |              |              |
|---------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| (Blank) | 2011 TO 2012 | 2012 TO 2013 | 2013 TO 2014 | 2014 TO 2015 | 2015 TO 2016 | 2016 TO 2017 | 2017 TO 2018 | 2018 TO 2019 | 2019 TO 2020 |
|---------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|

## Months

|          |        |         |         |           |              |            |             |             |   |
|----------|--------|---------|---------|-----------|--------------|------------|-------------|-------------|---|
| 01-April | 02-May | 03-June | 04-July | 05-August | 06-September | 07-October | 08-November | 09-December | > |
|----------|--------|---------|---------|-----------|--------------|------------|-------------|-------------|---|

## Quarters

|    |    |    |    |
|----|----|----|----|
| Q1 | Q2 | Q3 | Q4 |
|----|----|----|----|

## ItemCategoryCode

All

## LocationCode

All

## Year on Year Sales

Current Year Amount Previous Year Amount



## Month on Month Sales

Current Month Amount Previous Month Amount

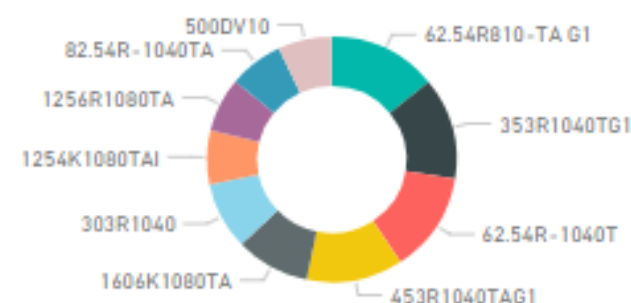


## Top Ten Customer

Current Year Amount Previous Year Amount



## Item Wise Revenue





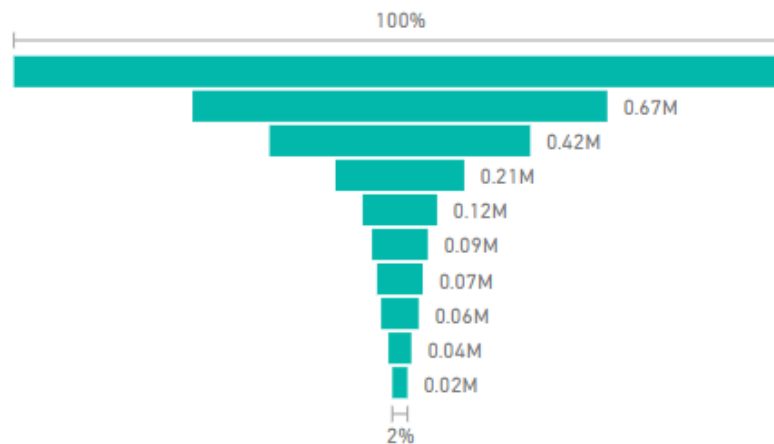
# Sales

3.01M

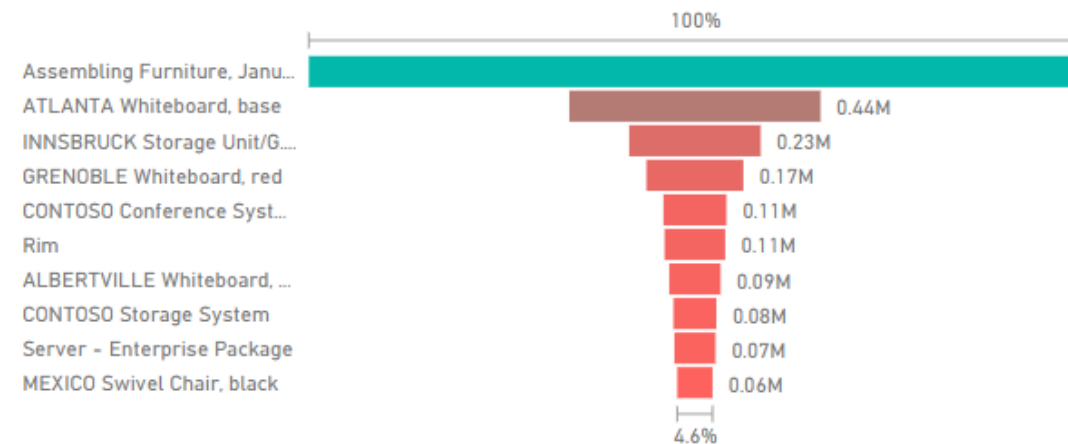
Line Amount

The Cannon Group PLC  
Selangorian Ltd.  
John Haddock Insurance Co.  
Heimilisprydi  
Klubben  
Gagn & Gaman  
Mumbai Graphics Company  
BYT-KOMPLET s.r.o.  
Lucknow Water Department  
Hotel Pferdesee

## Top 10 Customers

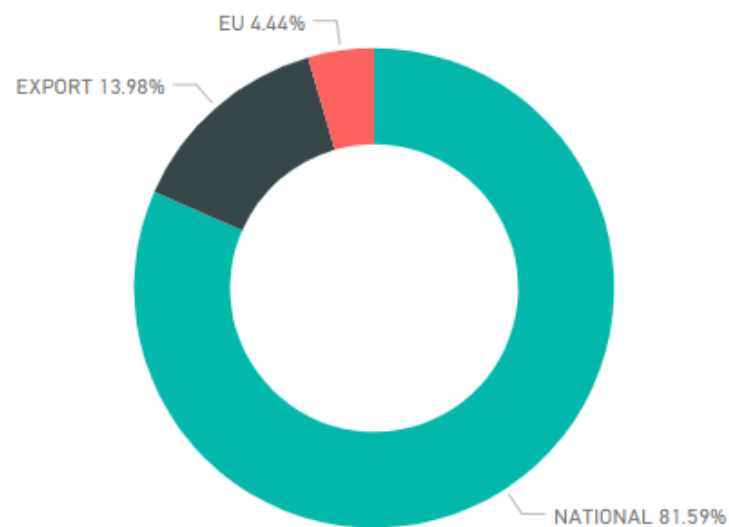


## Top 10 Items



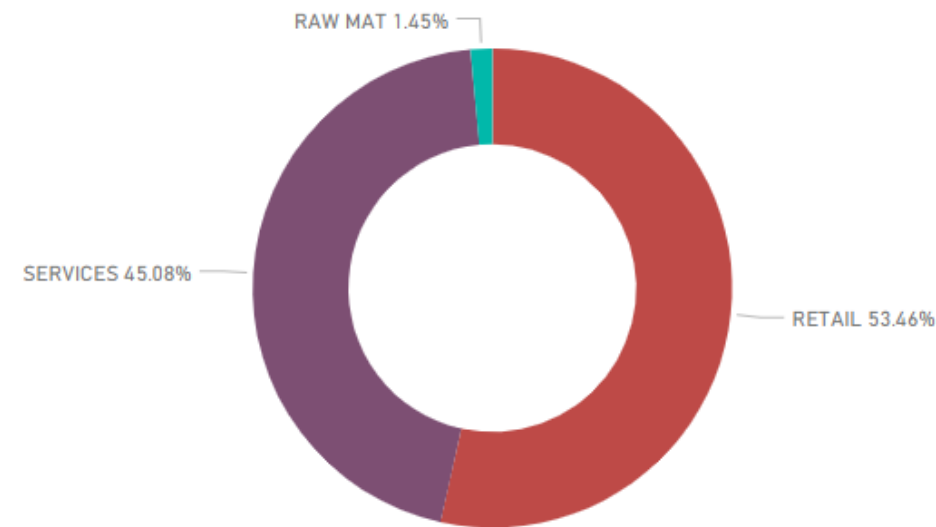
## Sales by Business Group

● NATIONAL ● EXPORT ● EU



## Sales by Product Group

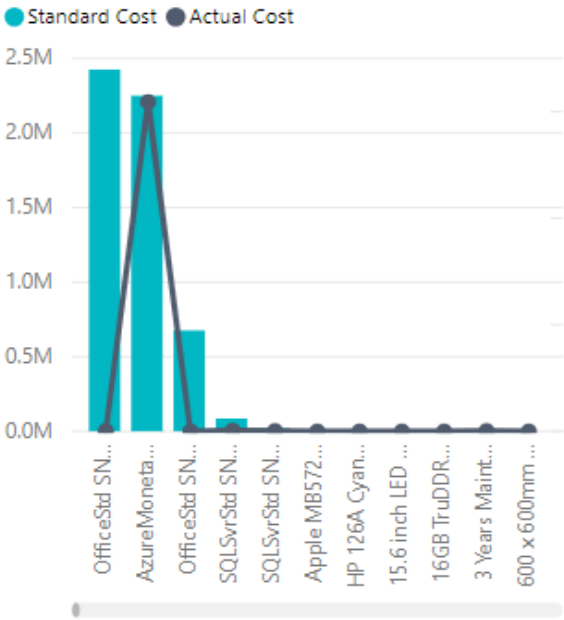
● RETAIL ● SERVICES ● RAW MAT





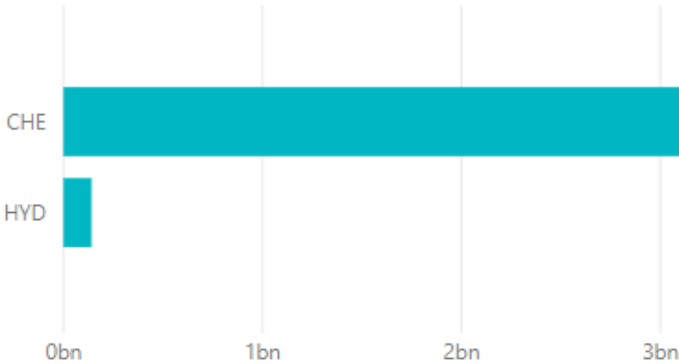
# Purchase Dashboards

Product Cost Variance

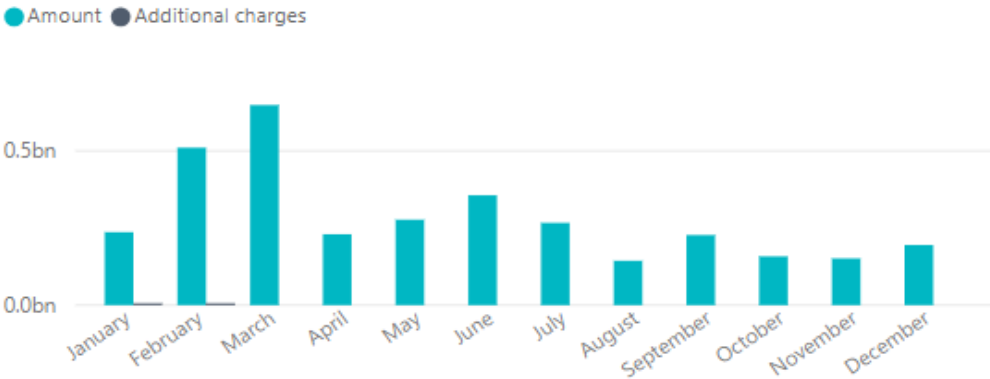


|               |                  |                |
|---------------|------------------|----------------|
| No. of Orders | Emergency Orders | No. of Returns |
| 15.97K        | 10               | (Blank)        |
| Orders        |                  | Returns        |

Spend by Location



Month wise Additional Charges



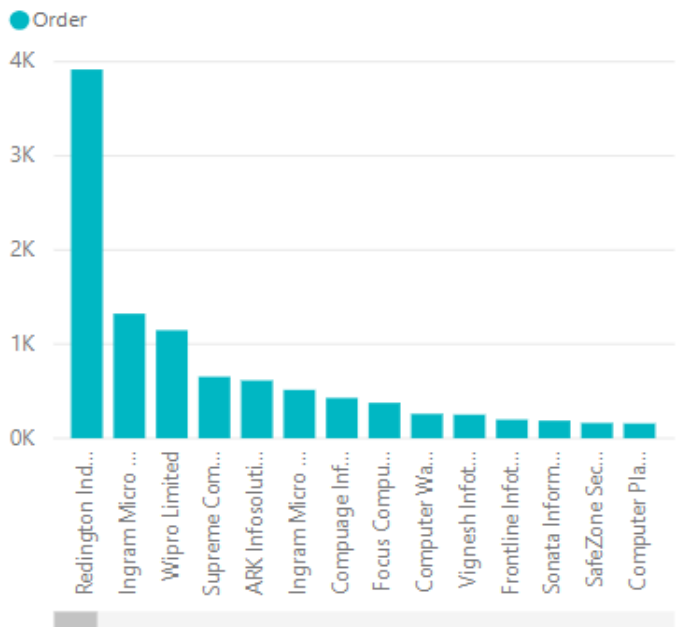
Kralijic Matrix

| Category          | No. of Items | Description |
|-------------------|--------------|-------------|
| Bottleneck Items  | 1204         |             |
| Leverage Items    | 128          |             |
| Non-Crucial Items | 4839         |             |
| Total             | 6163         |             |

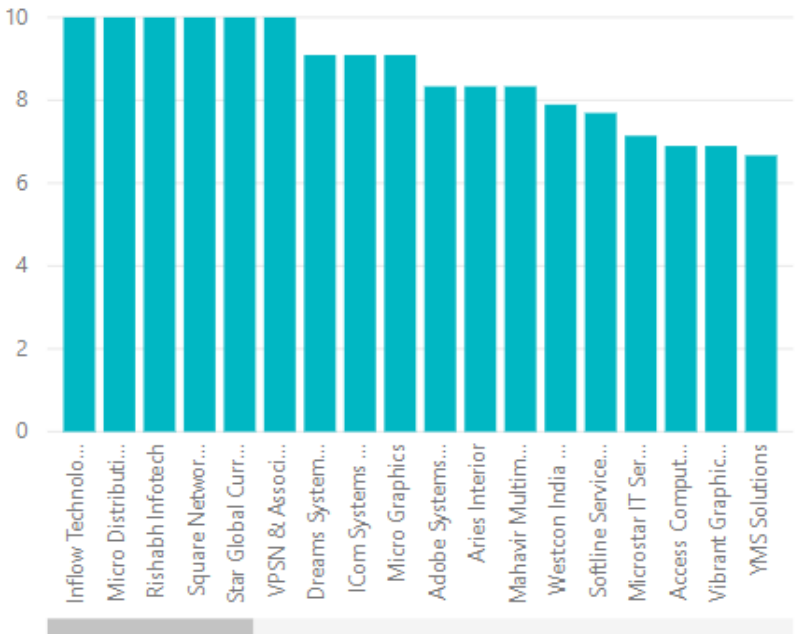
Suppliers availability by Product

|  |                                 |                               |                             |                       |
|--|---------------------------------|-------------------------------|-----------------------------|-----------------------|
| WinPro 10 SNGL OLP NL Legalization ... | OfficeStd 2013 SNGL OLP NL      | WinPro 8.1 SNGL OLP NL Leg... | WinSvrCAL 2012 SNGL M...    | OfficeStd 2016 SNG... |
| WinPro 10 SNGL OLP NL Legalizati...    | OfficeStd 2013 SNGL OLP NL 3... | WinPro 8.1 SNGL OLP NL L...   | WinSvrCAL 2012 SNGL ...     | OfficeStd 2016 S...   |
| CoreIDRAW Graphics Ste Single User ... | OfficeStd 2013 SNGL MVL         | WinSvrCAL 2012 SNGL OLP N...  | OfficeStd 2010 SNGL OLP ... | OfficeStd 2016 SNG... |
| CoreIDRAW Graphics Ste Single Us...    | OfficeStd 2013 SNGL MVL 374     | WinSvrCAL 2012 SNGL OL...     | OfficeStd 2010 SNGL O...    | OfficeStd 2016 S...   |

# Supplier wise Transactions



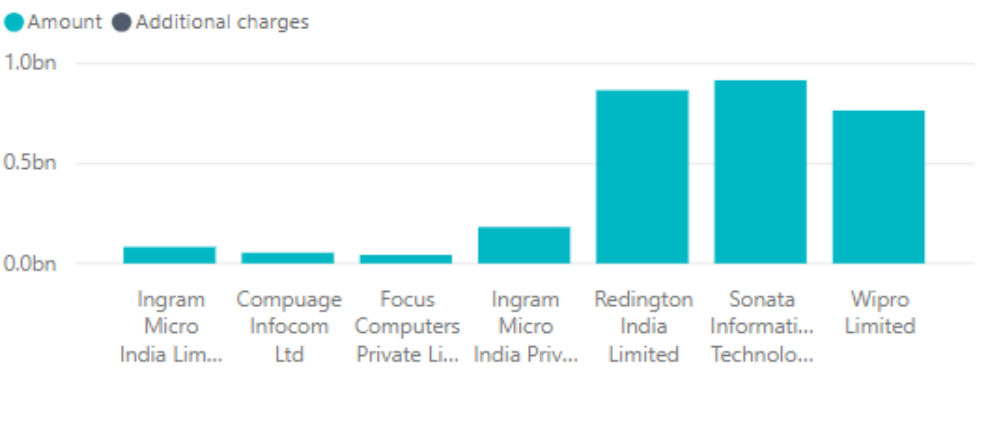
# Lead Time Performance by Vendor



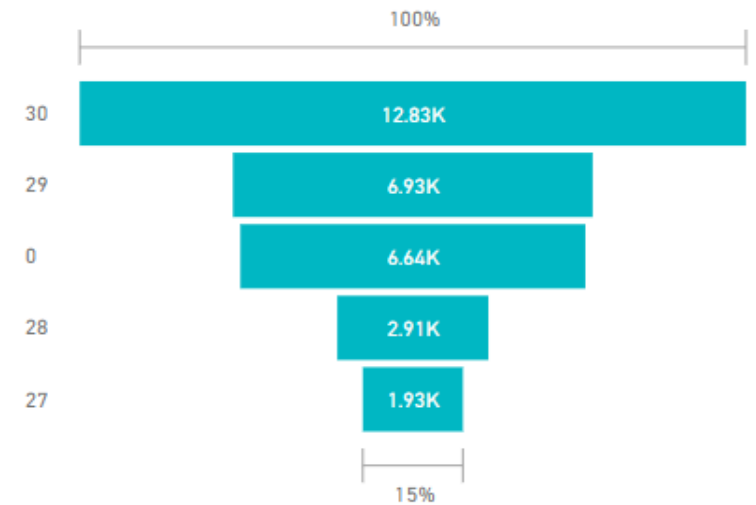
Date Filter

3/26/2016 1/1/2020

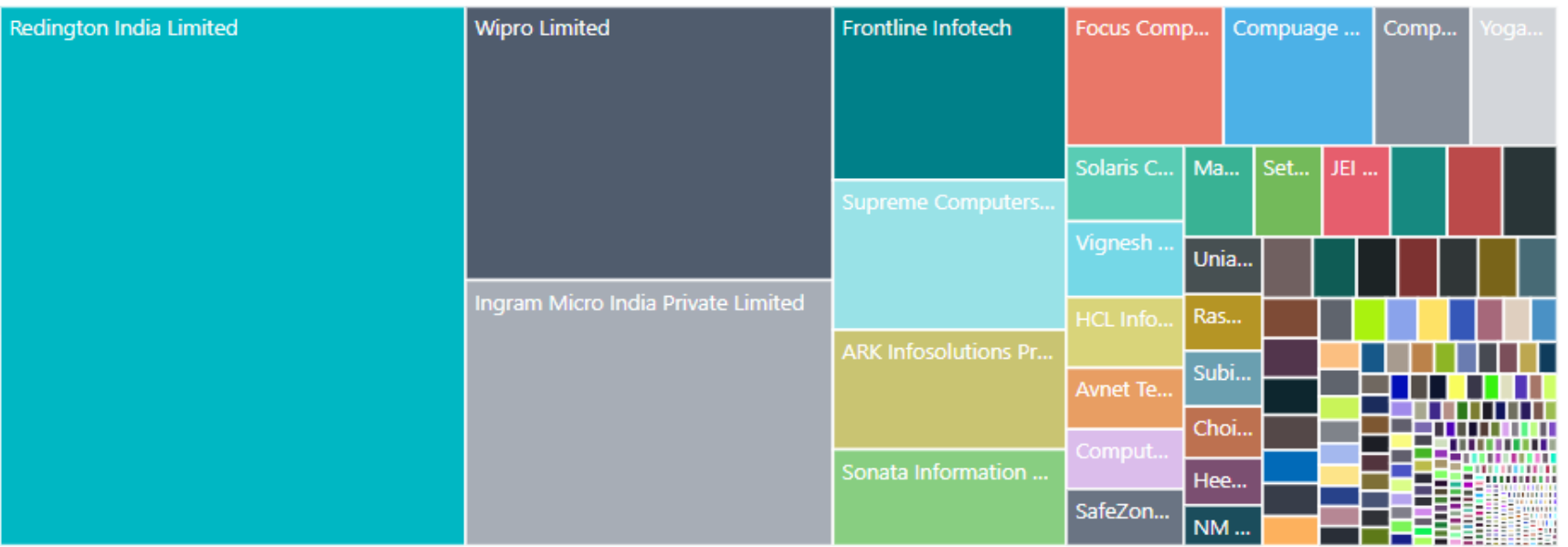
# Additional Charges by Suppliers



# No. of Suppliers for Credit Period (Days)

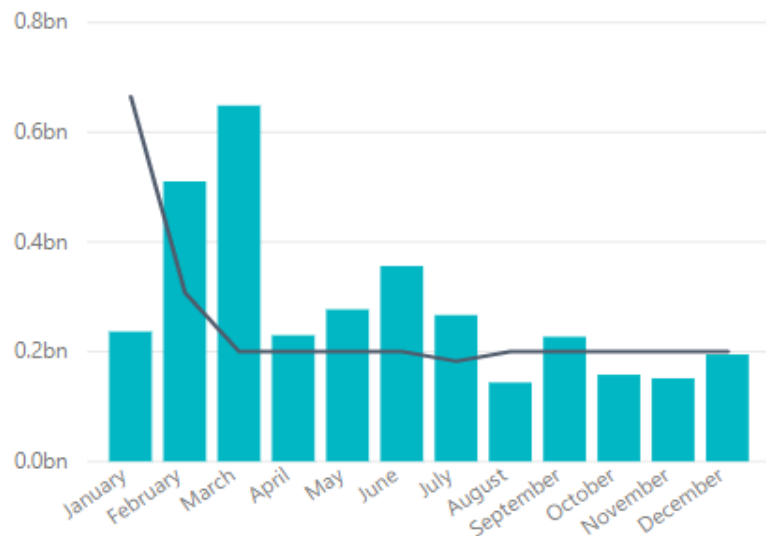


# Item Availability by vendor

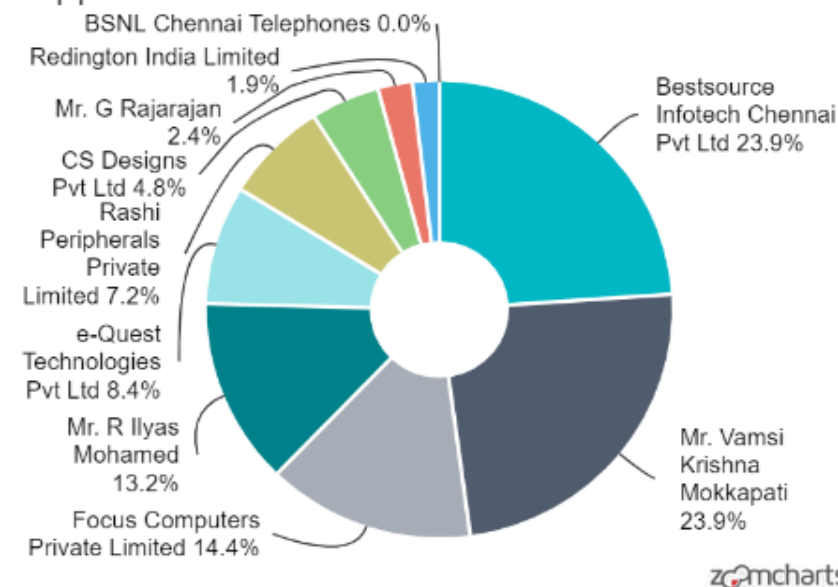


## Total Invoice and Discount %

● Invoice Amount ● Discount %



## Supplier wise Discount %



Date Filter

3/26/2016

1/1/2020

Total Spend

3,400.68M

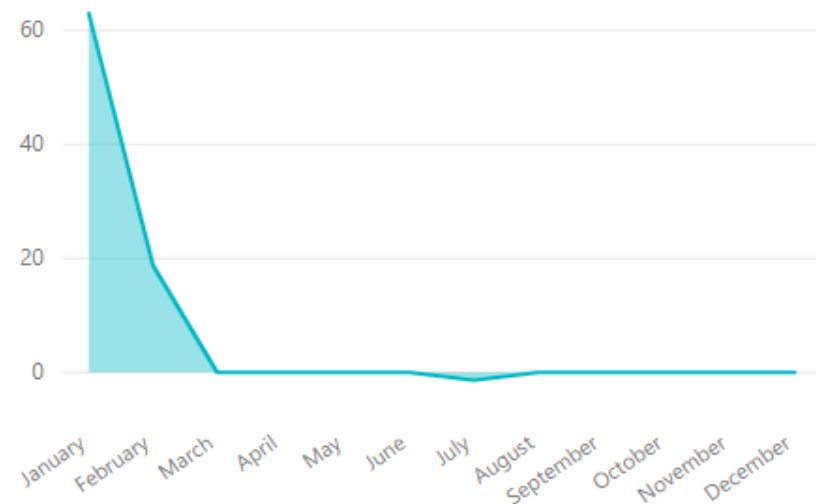
Invoice Amount

Total Savings

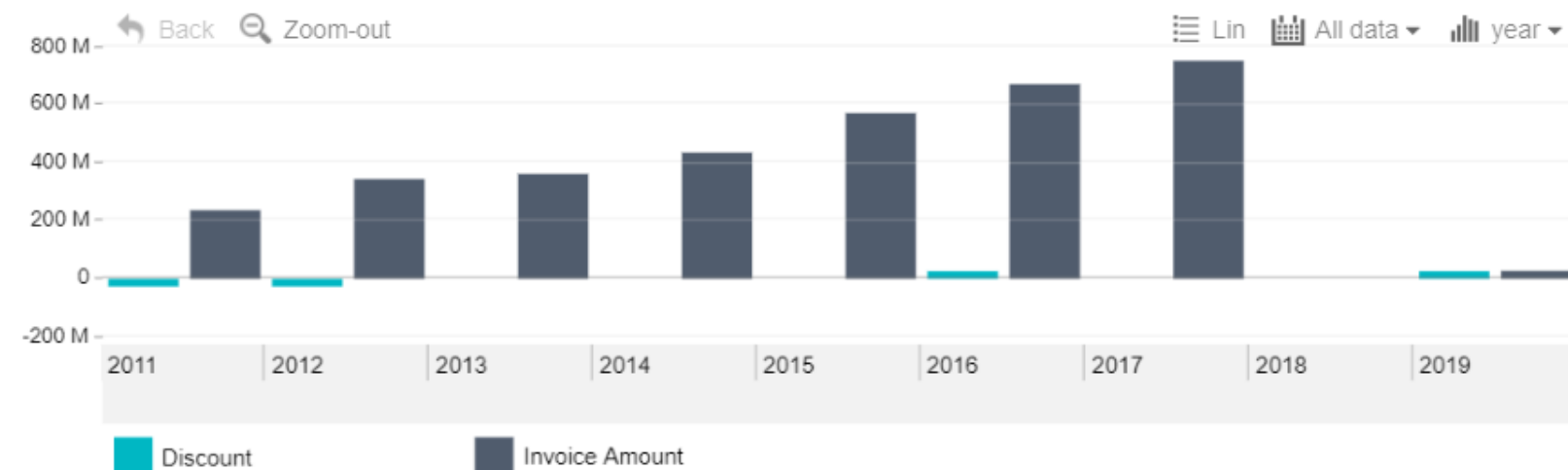
0.00M

Discount

## Discount Amount by Month wise



## Invoice & Discount by Period





# Inventory Dashboards

## Stock value Based on Location

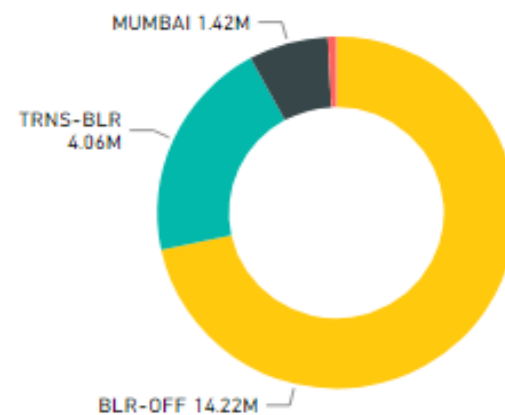
Location Code ● BLR-OFF ● TRNS-BLR ● MUMBAI ● DELHI ● TRANSIT

Date

Location Code

19.85M

Value



**GROMMET - NBR 50 A**

**Euroline Plastic Plug CI Grating CIB1...**

**ACO Euroline Ductile Iron Grating 500...**

**GROMMET - NBR 60 A**

**Multiline V100 Plastic grate C250 bla...**

**ACO Euroline Plastic PP grating with ...**

**ACO Euroline Plastic PP grating with ...**

**Multiline V100 Plastic grate B125 bla...**

**ACO EuroLine Channel L1000 W118/9...**

**LEVELING LEG**

**NITRILE RUBBER 70 HARDNESS**

**Euroline Ductile Iron Grating B125**

0K

1K

2K

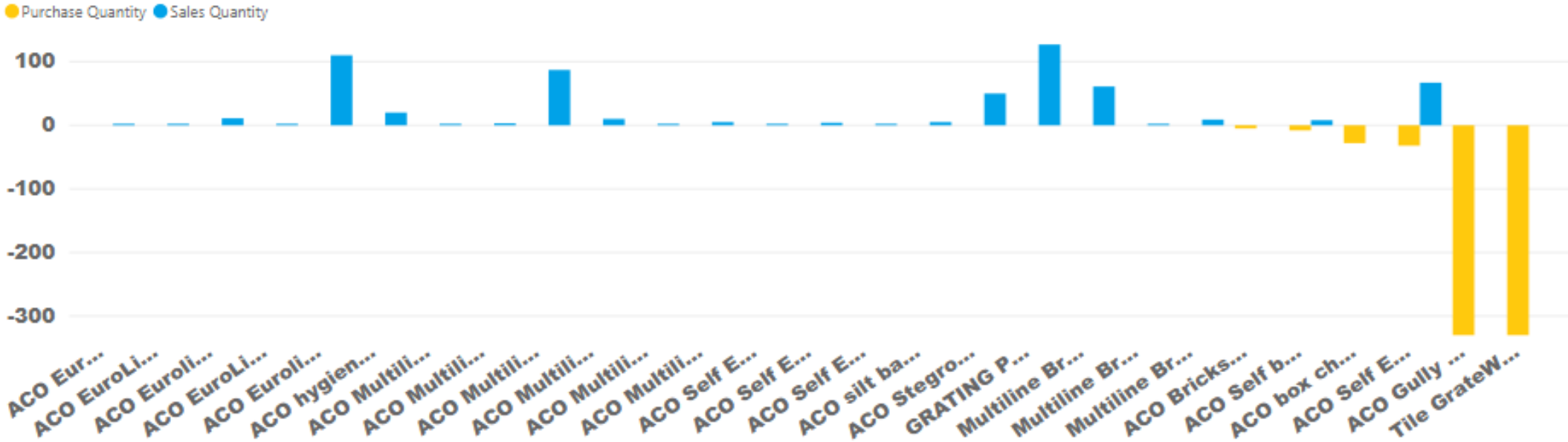
3K

4K

5K

6K

# Purchase and Sales Returns By Volume and Value





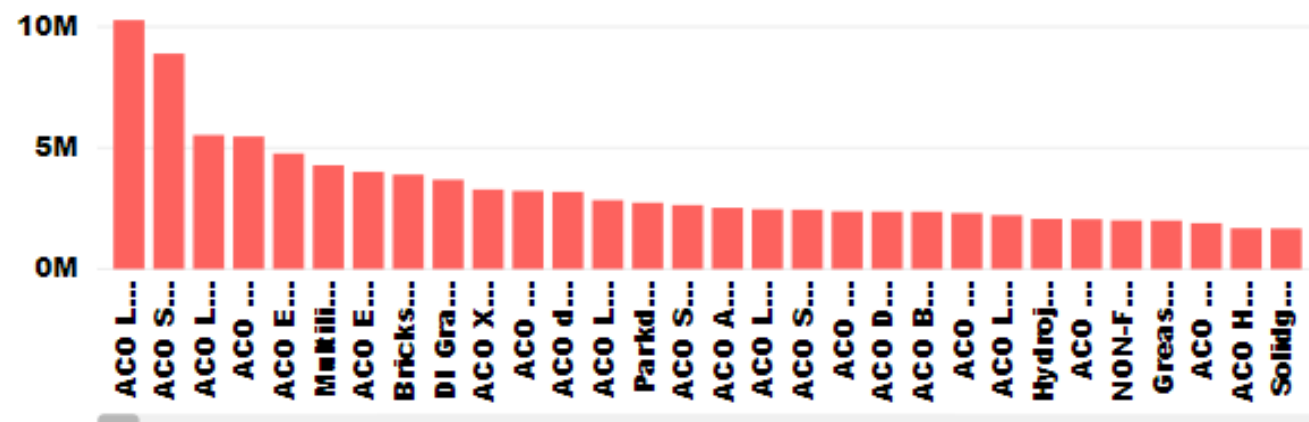
## Top 10 Sales by Value and Volume

Year

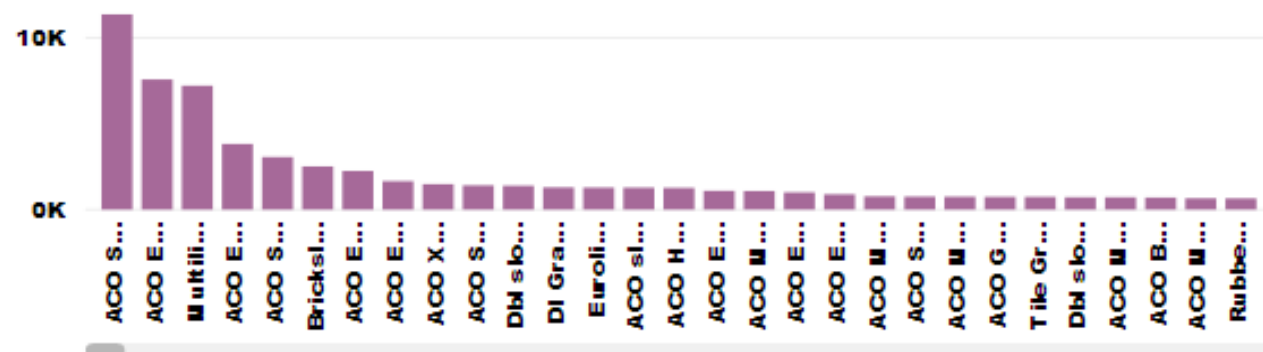
▢ 2017

▢ 2018

### Sales Amount (Actual) by Description



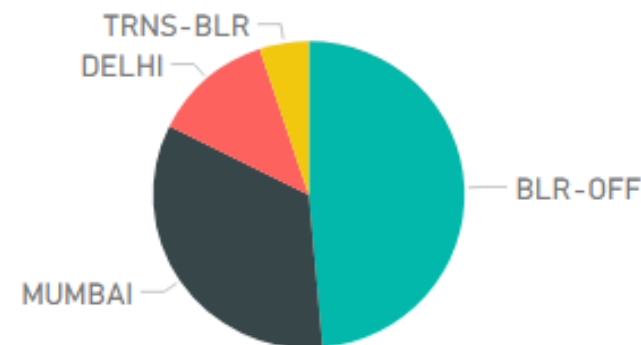
### Measure 6 by Description



244.49M

Value

### Sales Amount (Actual) by Location Code



...

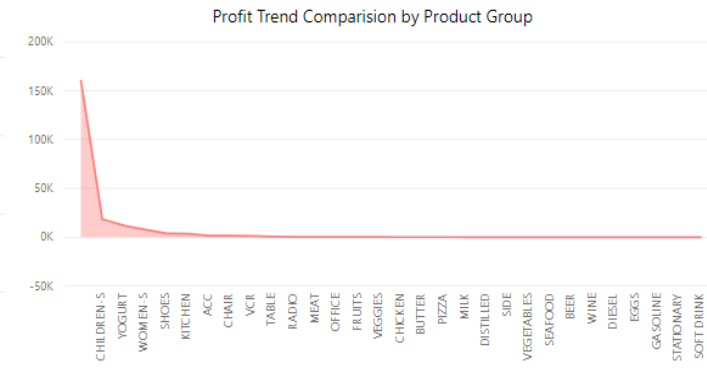
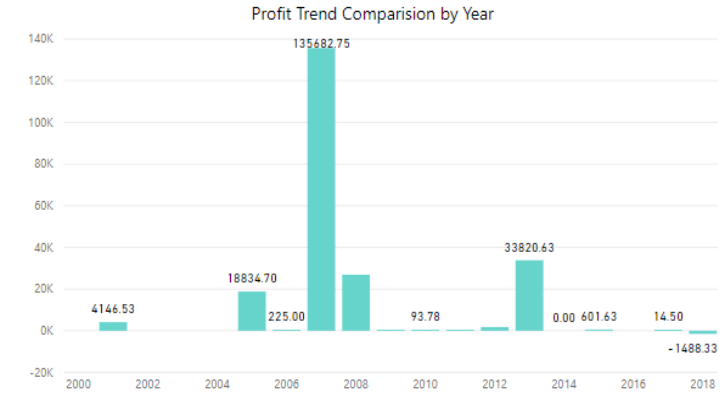
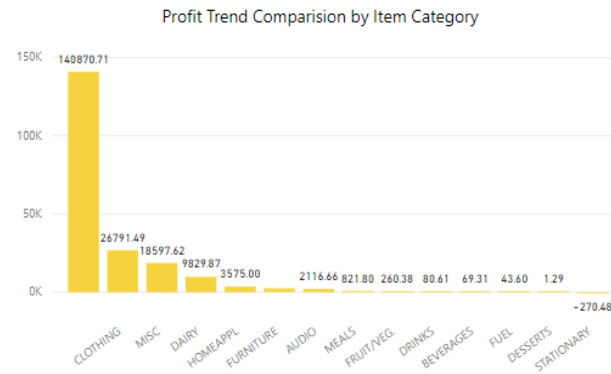
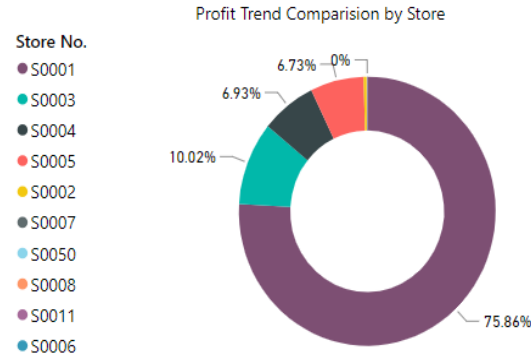
90.07K

Quantity



# Retail Dashboards

# Profit Trend Comparison

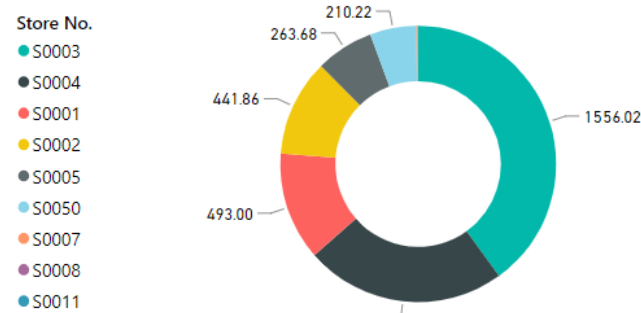


This report shows the metrics of sales happened in discount offers, discount offers may be Total discounts, Line discounts & Mix and match offers.

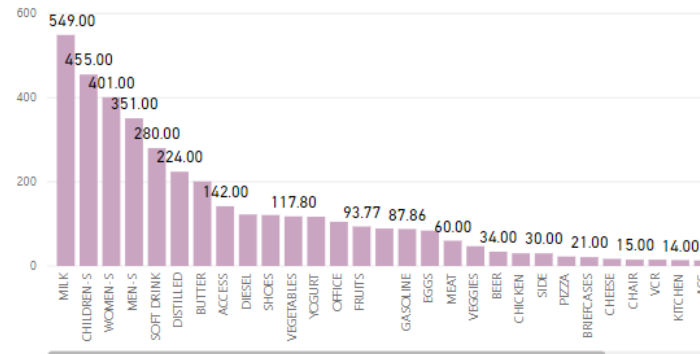
Report can be grouped to based on Store No., Item Category and Product Group.

# Net Sales Qty

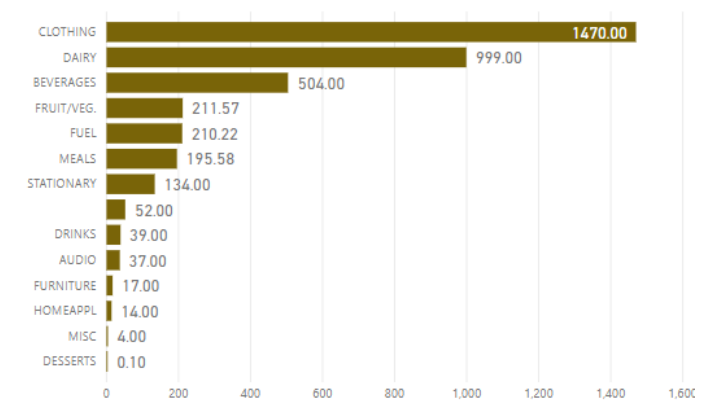
Net Sales Qty by Stores



Net Sales Qty By Product Group



Net Sales Qty by Item Category Code



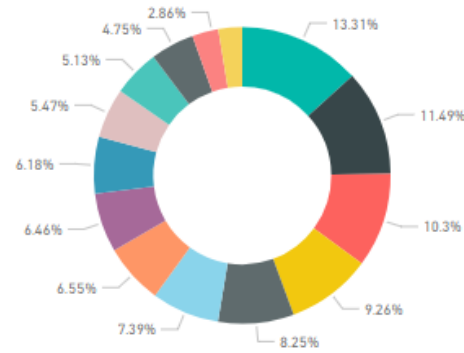
Net Sales Qty by Item

| Item No.     | SumQty          |
|--------------|-----------------|
| 0            | 7.00            |
| 1000         | 23.00           |
| 10000        | 280.00          |
| 1001         | 21.00           |
| 10010        | 68.00           |
| 10020        | 129.00          |
| 10030        | 45.00           |
| 10040        | 62.00           |
| 10050        | 12.00           |
| 10060        | 2.00            |
| 10070        | 39.00           |
| 10080        | 54.00           |
| 10090        | 24.00           |
| 10100        | 163.00          |
| <b>Total</b> | <b>3,887.46</b> |

- This report shows metric of Net sales quantity
- Formula : Sales Qty – Sales Return Qty
- Grouping can be Item Category wise, Product Group wise, Item No. and Store No wise.

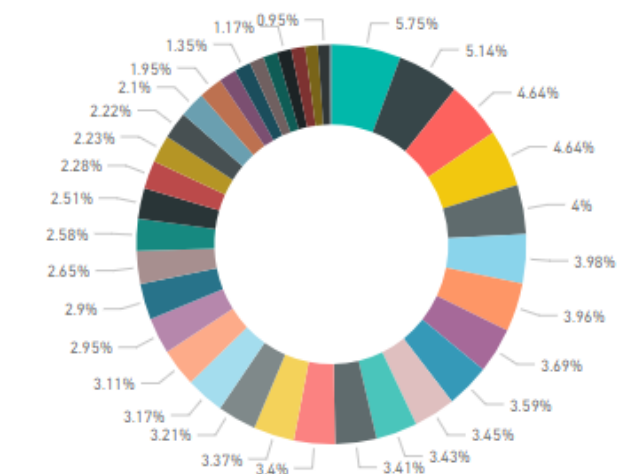
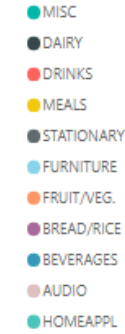
# Sales Profit By Item Category

Sales Profit by Item Category Code



Sales Profit by Product Group Code

Item Category Code

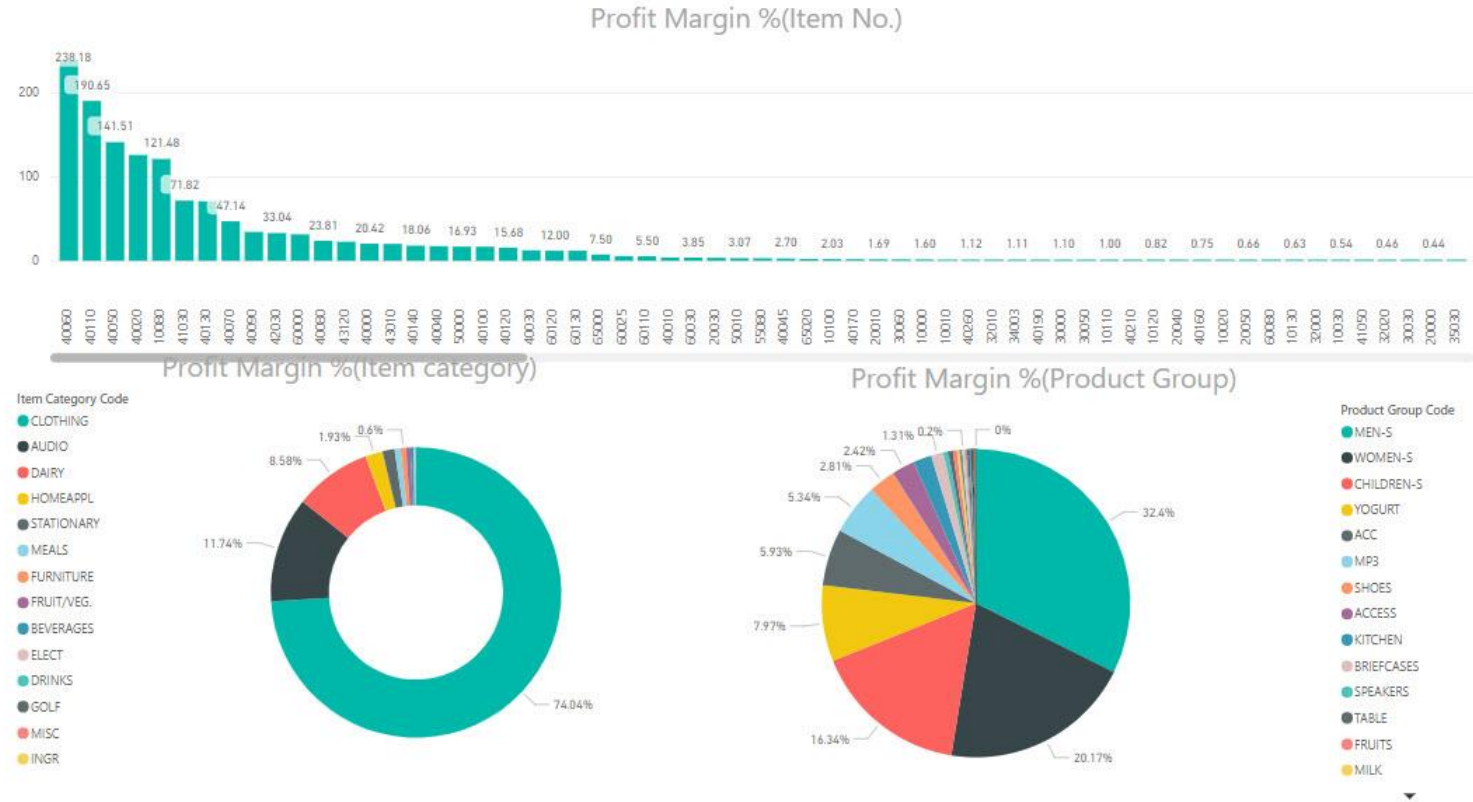


Product Group Code



- This report shows the metric of sales profit based on Item Category.

# Average Profit Margin

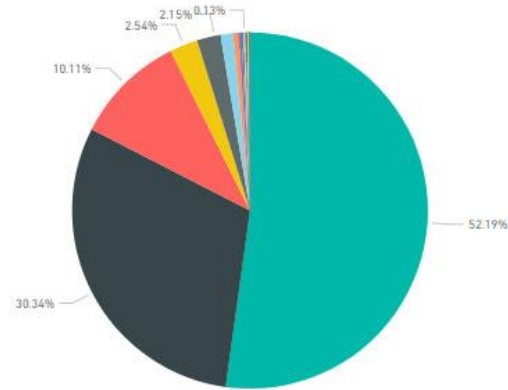


- This report shows the metrics of Average Profit Margin based on Item, Product Group, Item category wise

# Expected Turnover

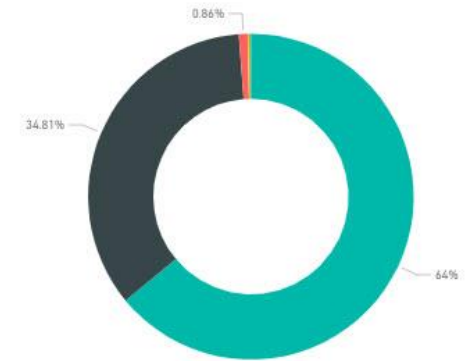
Product Group wise Expected Turn Over

Product Group Code  
 ● DISTILLED  
 ● MEN-S  
 ● WOMEN-S  
 ● CHILDREN-S  
 ● SHOES  
 ● ACCESS  
 ● GOLFCLUBS  
 ● TABLE  
 ● GOLFTROLL  
 ● GOLF CLOTH  
 ● BRIEFCASES  
 ● GOLFACCESS  
 ● DESK  
 ● CHAIR  
 ● TABLETS  
 ● LAPTOP  
 ● PHONES  
 ● OFFICE  
 ● DVD  
 ● GOLFBAGS  
 ● STATIONARY  
 ● WINE  
 ● GOLFBALLS  
 ● MAGAZINES  
 ● BEER  
 ● SOFT DRINK  
 ● CHARGES  
 ● YOGURT



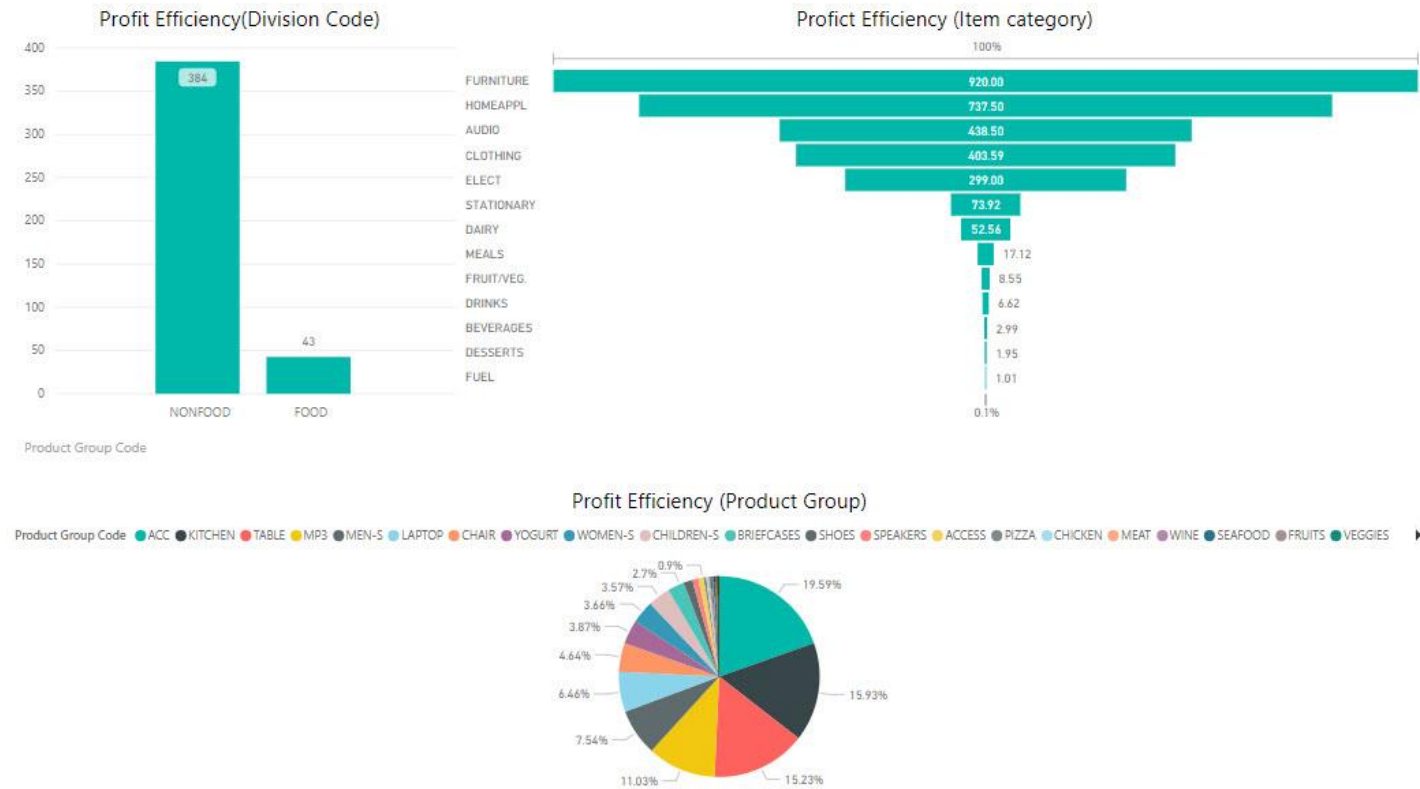
Item Category wise Expected Turn Over

Item Category  
 ● BEVERAGES  
 ● CLOTHING  
 ● GOLF  
 ● FURNITURE  
 ● STATIONARY  
 ● ELECT  
 ● DRINKS  
 ● MISC  
 ● INGR  
 ● DAIRY  
 ● FRUIT/VEG  
 ● HOMEAPPL  
 ● AUDIO  
 ● MEALS



- This Report to show the metrics of Expected Turnover in Product Group, Item category wise

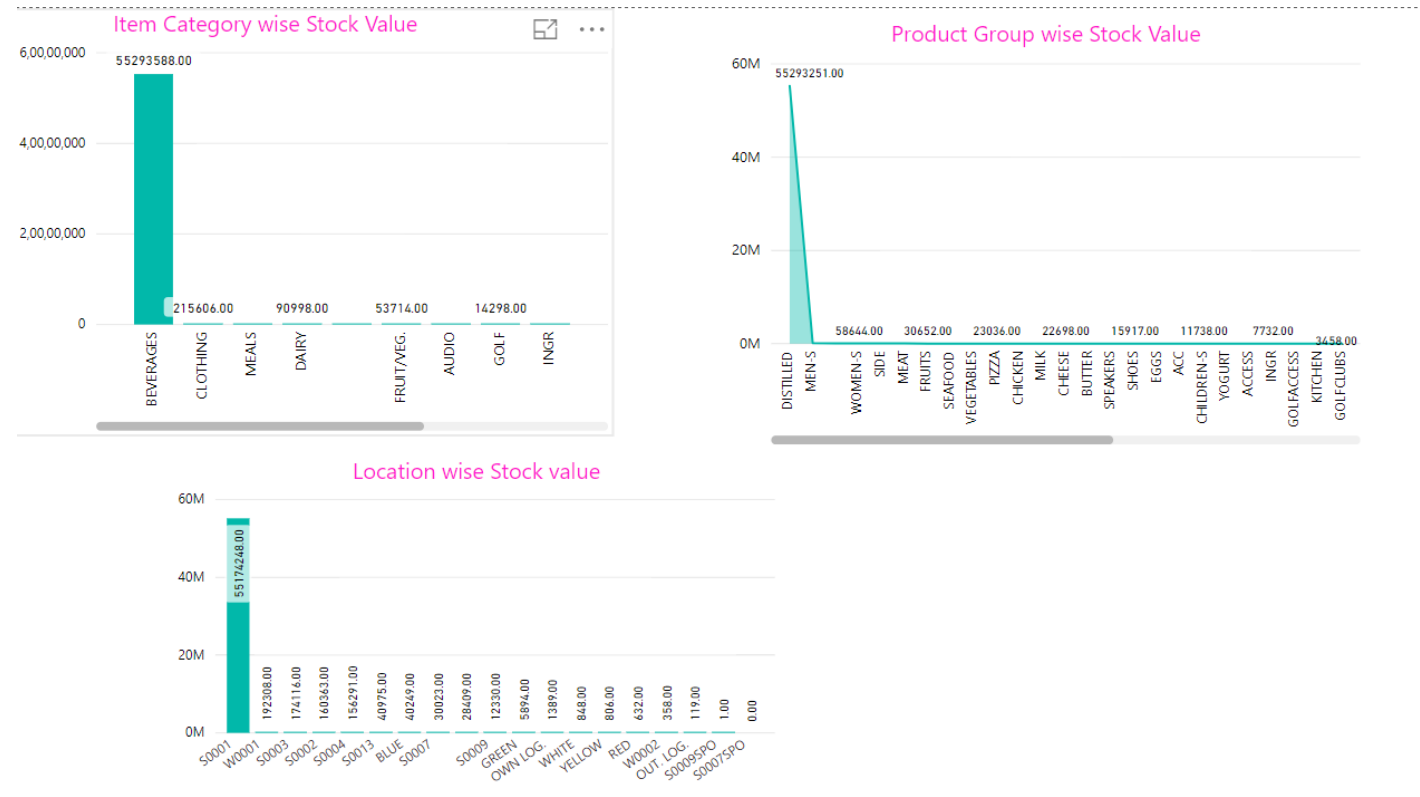
# Profit Efficiency



- This report shows the metrics of Profit efficiency based on Division Code, Item category, Product Group
- Count of Total Sale Transaction : Count of total transaction from trans. Sales entry



# Stock value



- This Report shows the metrics of stock based on product group, item category and store for as on date.

# CETAS Approach

## Jumpstart Your Business Intelligence

Our agile & evolve Delivery approach to delivering on the promise of modernized reporting and self-service analytics with Power BI begins with discovery, Data formalizations and assessment, followed by development of interactive analytics for your existing data sources



- BI Objective
- Dashboards, KPI & Reports
- Data Visualizations
- Mobile
- Collaborations
- Industry Reporting
- Data Source – Internal & External
- Dynamics Content Pack
- Data Flow Strategy
- Data Mapping
- Integration
- Development
- Calculations and Measures
- Role-Based Customized Dashboards
- Configurations
- Deployment
- UAT
- Training
- Post Go Live Support
- Report Enhancements
- Performance Optimizations

# CETAS – Key Differentiator

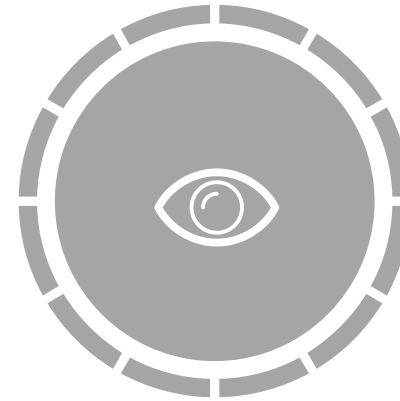
CETAS Evolve delivery approach offers customers an industrialised capability for the rapid delivery of cost effective Power BI based solutions



We Understand  
Your Specific  
BI Reporting Needs, and  
aligning Performance  
Management Reporting &  
Business Objectives and  
desired outcomes



Achieve maximum return  
on investment and  
business benefit from  
your Power BI  
implementation



Maximise the power and  
breadth of the Power BI  
platform to satisfy a range  
of functional requirements  
while minimising  
maintenance costs



Rapidly respond to  
evolving business needs  
of enterprise reporting  
requirements through a  
scalable Power BI  
implementation, and  
Promote user adoption of  
the Microsoft Power BI  
Platform

**Thank You**  
**Look forward to work with you**

Pl write to us if you have any queries

[prakash@cetastech.com](mailto:prakash@cetastech.com)

[www.navbuild.in](http://www.navbuild.in)

[www.cetastech.com](http://www.cetastech.com)